

Essentials of Leadership and Management Testimonials

Course was excellent, it reinforced some things that I am already doing and will be the reason to change many other things. I feel I will be a much better leader and manger. I now have a short and long term plan and the confidence that I can reach my goals.

I have had no other experience in my 12 years in this wonderful industry of ours quite like this. I believe that my perspective has changed from "being in the insurance business" to "committed to the best opportunity in the free enterprise". These ideas and principals could benefit any industry, but I'm glad they're here to benefit ours. P.S. Thanks for a wonderful week Burr! You're the best!!

There are so many take aways from this class. The hardest part is deciding which things to implement first-

Every manager should participate in this life changing course.

This is an awesome training course. I have never learned more information in any seminar than I did this week in Conk's class. I have been empowered to become a successful leader in this industry. I'm passionate about developing agents and this will ensure my success.

Absolutely the best week of management training I have ever had bar none. Thank You!

I feel like this will be a career changing event for me and will recommend sending my managers through soon!

It is clear that every General Agent and manager in our system and industry should invest in this program—immediately. The industry is in crisis mode with recruiting and retention and The Essentials course is the answer.

Everyone who wants to build a mega agency needs to attend this class.

This class is remarkable! It will show your weaknesses & strengths— Think Bigger than Big! Outside the Box!

I moderated AMTC four times and served on the national AMTC Board and I an enthusiastically tell you that the Essentials course goes WAY BEYOND that great course! It's dynamite— enough ideas for years to come.

Course was absolutely an eye opening experience. Would gladly advise anyone to take who is serious about changing their organization