



## PRICING INFORMATION FOR *The Essentials*

### Individual Participant Pricing

**GAMA Members:** \$1,795.00

**Nonmembers:** \$1,995.00

**Auditors:** \$350.00

Advance permission from GAMA is required to audit *The Essentials*. Auditors are limited to people reviewing the class for future company use. Other restrictions will apply. Auditors do not receive course materials, may not actively participate in the class and will not receive a certificate of completion.

#### **Repeat Participants:**

Participants who attended *The Essentials* within five years of the date of the repeated class will receive a \$500.00 discount on the regular registration fee.

### Leadership Team Pricing

#### **New Participants**

Field leaders who are attending *The Essentials* for the first time and who are attending with at least two other members of their leadership team will each receive \$200.00 off of the regular registration fee. (Member and nonmember fees apply.)

#### **Repeat Participants**

Field leaders who have already attended *The Essentials* and who want to return with their leadership teams may attend free with a minimum of two other team members. Field leaders who attend with three or more team members, will attend free of charge and each team member will receive \$200.00 off of the regular registration fee. (Member and non-member fees apply.)

### Company Classes and Customized Classes

Individual participant pricing and leadership team pricing will apply to company classes that are conducted by a GAMA facilitator.

PMG companies also have the option of certifying their own facilitators to teach *The Essentials*. Contact GAMA for certification requirements and pricing. Participant fees for company facilitated classes are \$1,395.00 for GAMA members and \$1,595.00 for nonmembers. Team pricing does not apply.

Two and three-day customized classes based on *The Essentials* materials are also available to PMG companies. Participants in these classes do not receive credit for attending *The Essentials*. Contact GAMA for details.