



PRICING INFORMATION FOR
The Essentials of Leadership and Management

Individual Participant Pricing

GAMA Members: \$1,795.00

Nonmembers: \$1,995.00

Auditors: \$350.00

Advance permission from GAMA is required to audit *The Essentials*. Auditors are limited to people reviewing the class for future company use. Other restrictions will apply. Auditors do not receive course materials, may not actively participate in the class and will not receive a certificate of completion.

Repeat Participants:

Participants who attended *The Essentials* within five years of the date of the repeated class will receive a \$500.00 discount on the regular registration fee.

Leadership Team Pricing

New Participants

Field leaders who are attending *The Essentials* for the first time and who are attending with at least two other members of their leadership team will each receive \$200.00 off of the regular registration fee. (Member and nonmember fees apply.)

Repeat Participants

Field leaders who have already attended *The Essentials* and who return with their leadership teams may attend free with a minimum of two other team members. Field leaders who attend with three or more team members, will attend free of charge and each team member will receive \$200.00 off of the regular registration fee. (Member and non-member fees apply.)

PMG Volume Discount Pricing

PMG companies receive the following volume discounts on pre-paid registrations. Registrations must be used within 2 years of receipt of payment.

Participants	Members	Nonmembers
12-25	\$1,795	\$1,995
25-50	\$1,705	\$1,895
51-100	\$1,615	\$1,615
101+	\$1,525	\$1,525

For more information, contact Jen D'Alessio at jdalessio@gamaweb.com or 571.499.4310.