



# LAMP 2008 Audio/Video Order Form

Per session: Audio CDs: \$15.00; DVDs: \$25.00.

Delivery is approximately 3 weeks.

<b>GENERAL SESSIONS – AUDIO CD AND DVD</b>				
<b>Session</b>	<b>Type of Recording</b>		<b>Qty.</b>	<b>Session Title and Speaker</b>
#37	<input type="checkbox"/> Audio CD	<input type="checkbox"/> DVD	x _____	<i>Mentoring for Everyone</i> - John T. Baier, CLU ChFC CFP MSFS & Christian Allegre Marquez
#38	<input type="checkbox"/> Audio CD	<input type="checkbox"/> DVD	x _____	<i>Cultivating a Recruiting Mindset</i> - Joey Davenport, CLTC & Peter H. Hoopis
#39	<input type="checkbox"/> Audio CD	<input type="checkbox"/> DVD	x _____	<i>People Are Our Legacy</i> - Edward G. Deutschlander, CLU CLF
#40	<input type="checkbox"/> Audio CD	<input type="checkbox"/> DVD	x _____	<i>The First 100 Days: An Action Plan for the New Field Leader</i> - Thomas A. Dobberstein, CLU ChFC FIC FICF
#41	<input type="checkbox"/> Audio CD	<input type="checkbox"/> DVD	x _____	<i>Touching Lives... Where it Counts!</i> - Christina Khoo
#42	<input type="checkbox"/> Audio CD	<input type="checkbox"/> DVD	x _____	<i>People Join People – Not Companies</i> - J. Christopher Noonan, CLU ChFC
#44	<input type="checkbox"/> Audio CD	<input type="checkbox"/> DVD	x _____	Burr Anderson's Hall of Fame Acceptance Speech
#45	<input type="checkbox"/> Audio CD	<input type="checkbox"/> DVD	x _____	LAMP 2008 Highlights
<b>SUNDAY AND CONCURRENT SESSIONS – AUDIO CDs ONLY</b>				
<b>Session</b>	<b>Type of Recording</b>	<b>Qty.</b>	<b>Session Title and Speaker</b>	
#43	<input type="checkbox"/> Audio CD	_____	<i>25 Secrets of Sustainable Success</i> , Phillip C. Richards, CLU CFP RHU	
#1	<input type="checkbox"/> Audio CD	x _____	<i>Building the Right Culture for Your Agency</i> , Ronald C. Dickstein, CLTC	
#3	<input type="checkbox"/> Audio CD	x _____	<i>Hidden Curriculum: Acronym – “A.G.E.N.T. P.O.W.E.R.”</i> Norman G. Levine, CLU ChFC RFC	
#4	<input type="checkbox"/> Audio CD	x _____	<i>The Recruiting “On and Off” Switch</i> , Luis O. Barrionuevo, CLU ChFC LUTCF	
#5	<input type="checkbox"/> Audio CD	x _____	<i>You Too Can Have It All!</i> , Gregory Manto	
#7	<input type="checkbox"/> Audio CD	x _____	<i>Reinvent Practices for Growth</i> Mark Dean, FIC LUTCF & Mathew L. Rauh, Jr., FIC	
#8	<input type="checkbox"/> Audio CD	x _____	<i>Culture Can Make You or Break You</i> , Leo C. Tucker, Jr., CLU	
#9	<input type="checkbox"/> Audio CD	x _____	<i>Unlocking the Code: How to Get Multiline Agents to Write More Life Insurance</i> , Raymond J. Vendetti, CLU ChFC	

## SUNDAY AND CONCURRENT SESSIONS – AUDIO CDs ONLY – CONTINUED

Session	Type of Recording	Qty.	Session Title and Speaker
#10	<input type="checkbox"/> Audio CD	x _____	<i>Competing for Sales Talent in a New World</i> , Rick Funke
#11	<input type="checkbox"/> Audio CD	x _____	<i>Super-Charge Your Recruiting Through Your Own Networking Organization</i> , Joseph W. Tucciarone, CFP
#13	<input type="checkbox"/> Audio CD	x _____	<i>Grow Your Agency to Greatness</i> , Robert A. Arzt, CLU ChFC LLIF; Robert Ashton, CFP & Kerry L. Lawing
#14	<input type="checkbox"/> Audio CD	x _____	<i>The Power of Purpose</i> , James L. Cook, ChFC CFS
#15	<input type="checkbox"/> Audio CD	x _____	<i>Recipe for Retreat</i> Daralee Barbera, CFP CLF CMFC & Mark Larsen, CFP CMFC
#16	<input type="checkbox"/> Audio CD	x _____	<i>Client Reviews Increase Client Retention and Profitability</i> John Natoli, CLU ChFC CFP CLF CMFC
#17	<input type="checkbox"/> Audio CD	x _____	<i>Get WISE about Attracting, Developing and Supporting Female Advisors</i> , Sherri L. DuMond, CFP RHU
#18	<input type="checkbox"/> Audio CD	x _____	<i>BAM Will Kick Your Business Up a Notch</i> Mark Michael Rooney, CLU ChFC CFP
#19	<input type="checkbox"/> Audio CD	x _____	<i>Build on Your Advisors Strength</i> Jeff Engebose, CLU ChFC CFP CASL CRPC
#20	<input type="checkbox"/> Audio CD	x _____	<i>Development of a Quarterly Marketing Event Process: Beating the Cross-Selling Blues</i> , Christopher P. O'Connell
#21	<input type="checkbox"/> Audio CD	x _____	<i>Changing Minds</i> , Thomas J. Hosmanek, CLU CFFM FICF LUTCF
#22	<input type="checkbox"/> Audio CD	x _____	<i>Make Leadership Development a Top Priority</i> Scott D. Butler, CLU ChFC
#23	<input type="checkbox"/> Audio CD	x _____	<i>Launching New Agents and Increasing Senior Agent Productivity</i> Clifford P. Karthausier, CLU ChFC & Gary Karthausier, CLU ChFC CLF
#24	<input type="checkbox"/> Audio CD	x _____	<i>Top Ten Reasons for Considering Fee Based Planning</i> Salvatore J. Durso
#26	<input type="checkbox"/> Audio CD	x _____	<i>Get the Appointment... and Improve Retention... through Effective Phone Coaching</i> , Gail B. Goodman & Paul Blanco, LUTCF
#27	<input type="checkbox"/> Audio CD	x _____	<i>Marketing for Margin: The Better the Bigger!</i> , Maria Umbach, CLU FLMI & Jerry Harnik, CLU
#28	<input type="checkbox"/> Audio CD	x _____	<i>The System is the Solution</i> , Charles R. Parks, CLU ChFC
#29	<input type="checkbox"/> Audio CD	x _____	<i>Leaders of Today and Tomorrow (LOTT)</i> Michael R. White, CLU ChFC and Crystal Huddleston

# ORDER FORM

Number of Audio CDs \_\_\_\_\_ x \$15.00 \$ \_\_\_\_\_

Number of DVDs \_\_\_\_\_ x \$25.00 \$ \_\_\_\_\_

**SHIPPING – DOMESTIC**

(1-2 audio tapes/CD - \$2.00 – thereafter \$1.00 per tape/CD up to \$15.00 max). \$ \_\_\_\_\_

**SHIPPING – INTERNATIONAL**

(customer responsible for duties & taxes)

(1-3 audio tapes/CD - \$6.00 – thereafter \$2.00 per tape/CD / no max). \$ \_\_\_\_\_

Number of Meeting Materials Handbooks (*Members*) \_\_\_\_\_ x \$25.00 \$ \_\_\_\_\_

Number of Meeting Materials Handbooks (*Nonmembers*) \_\_\_\_\_ x \$75.00 \$ \_\_\_\_\_

Handbook Shipping – Domestic: \_\_\_\_\_ x \$5.00 \$ \_\_\_\_\_

Handbook Shipping – International: \_\_\_\_\_ x \$10.00 \$ \_\_\_\_\_

**TOTAL ORDER** \$ \_\_\_\_\_

**SHIP TO:** (Please Print Clearly)

Business

Residence

Name: \_\_\_\_\_ Membership #: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

Country: \_\_\_\_\_

Daytime Phone: \_\_\_\_\_ Fax Number: ( ) \_\_\_\_\_

Email Address: \_\_\_\_\_

**PAYMENT METHOD (DO NOT SEND CURRENCY)**

**Please Note:** International customers must pay by credit card. Checks must be drawn on U.S. banks in U.S. \$ funds.

Check made payable to GAMA International.

CC #: (AMEX, VISA, MC) \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Signature: \_\_\_\_\_ Billing Zip Code: \_\_\_\_\_

Submit your payment to GAMA International:

- 1. By Mail:** GAMA International, 2901 Telestar Court, Suite 140, Falls Church, VA 22042-1205
- 2. By Fax:** 703.770.8182 credit card payment only (Attn: Order Processor)
- 3. By Phone:** 800.345.2687 or 703.770.8184