

# International Conversion Tables

## International Management and Master Agency Award/Master Firm Awards

Country	Conversion Factor	IMA Bronze	IMA Silver	IMA Gold	IMA Platinum	IMA Diamond	MAA
Australia	1.0634	319,020	638,040	1,276,080	1,914,120	2,658,500	6,805,760
Bahamas	0.8309	249,270	498,540	997,080	1,495,620	2,077,250	5,317,760
Canada	0.8494	254,820	509,640	1,019,280	1,528,920	2,123,500	5,436,160
China	1.7939	538,170	1,076,340	2,152,680	3,229,020	4,484,750	11,480,960
Cyprus	0.3593	107,790	215,580	431,160	646,740	898,250	2,299,520
Germany	0.819	245,700	491,400	982,800	1,474,200	2,047,500	5,241,600
Greece	0.2457	73,710	147,420	294,840	442,260	614,250	1,572,480
Hong Kong	6.2642	1,879,260	3,758,520	7,517,040	11,275,560	15,660,500	40,090,880
Hungary	68.5984	20,579,520	41,159,040	82,318,080	123,477,120	171,496,000	439,029,760
India	7.9009	2,370,270	4,740,540	9,481,080	14,221,620	19,752,250	50,565,760
Jamaica	17.2972	5,189,160	10,378,320	20,756,640	31,134,960	43,243,000	110,702,080
Japan	121.9458	36,583,740	73,167,480	146,334,960	219,502,440	304,864,500	780,453,120
Lebanon	1383.5574	415,067,220	830,134,440	1,660,268,880	2,490,403,320	3,458,893,500	8,854,767,360
Malaysia	1.0634	319,020	638,040	1,276,080	1,914,120	2,658,500	6,805,760
Mexico	4.8586	1,457,580	2,915,160	5,830,320	8,745,480	12,146,500	31,095,040
New Zealand	1.1453	343,590	687,180	1,374,360	2,061,540	2,863,250	7,329,920
Philippines	20.5772	6,173,160	12,346,320	24,692,640	37,038,960	51,443,000	131,694,080
Singapore	0.7384	221,520	443,040	886,080	1,329,120	1,846,000	4,725,760
Taiwan	24.21	7,263,000	14,526,000	29,052,000	43,578,000	60,525,000	154,944,000
Thailand	14.3619	4,308,570	8,617,140	17,234,280	25,851,420	35,904,750	91,916,160
Trinidad & Tobago	1.7054	511,620	1,023,240	2,046,480	3,069,720	4,263,500	10,914,560
Turkey	0.3712	111,360	222,720	445,440	668,160	928,000	2,375,680
United Kingdom	0.6988	209,640	419,280	838,560	1,257,840	1,747,000	4,472,320

## Frontline Leader Award

Country	Conversion Factor	FLA Bronze	FLA Silver	FLA Gold	FLA Platinum	FLA Diamond
Australia	1.0634	148,876	297,752	595,504	1,063,400	1,595,100
Bahamas	0.8309	116,326	232,652	465,304	830,900	1,246,350
Canada	0.8494	118,916	237,832	475,664	849,400	1,274,100
China	1.7939	251,146	502,292	1,004,584	1,793,900	2,690,850
Cyprus	0.3593	50,302	100,604	201,208	359,300	538,950
Germany	0.819	114,660	229,320	458,640	819,000	1,228,500
Greece	0.2457	34,398	68,796	137,592	245,700	368,550
Hong Kong	6.2642	876,988	1,753,976	3,507,952	6,264,200	9,396,300
Hungary	68.5984	9,603,776	19,207,552	38,415,104	68,598,400	102,897,600
India	7.9009	1,106,126	2,212,252	4,424,504	7,900,900	11,851,350
Jamaica	17.2972	2,421,608	4,843,216	9,686,432	17,297,200	25,945,800
Japan	121.9458	17,072,412	34,144,824	68,289,648	121,945,800	182,918,700
Lebanon	1383.5574	193,698,036	387,396,072	774,792,144	1,383,557,400	2,075,336,100
Malaysia	1.0634	148,876	297,752	595,504	1,063,400	1,595,100
Mexico	4.8586	680,204	1,360,408	2,720,816	4,858,600	7,287,900
New Zealand	1.1453	160,342	320,684	641,368	1,145,300	1,717,950
Philippines	20.5772	2,880,808	5,761,616	11,523,232	20,577,200	30,865,800
Singapore	0.7384	103,376	206,752	413,504	738,400	1,107,600
Taiwan	24.21	3,389,400	6,778,800	13,557,600	24,210,000	36,315,000
Thailand	14.3619	2,010,666	4,021,332	8,042,664	14,361,900	21,542,850
Trinidad & Tobago	1.7054	238,756	477,512	955,024	1,705,400	2,558,100
Turkey	0.3712	51,968	103,936	207,872	371,200	556,800
United Kingdom	0.6988	97,832	195,664	391,328	698,800	1,048,200