



Finish 2009 as a Multiline Champion!

AWARD TYPE / WHO QUALIFIES FOR THIS AWARD?	QUALIFYING PERFORMANCE LEVEL	HOW TO APPLY
Leadership Team Award Entire leadership teams	85%–100% of team membership in GAMA, dependent on team size and eligibility	Look for the full requirements in your award booklet to be mailed in December 2009. Apply online at gamaweb.com beginning Jan. 1, 2010!
Master Multiline Award Agency heads of multiline operations	\$600,000+ gross life and annuity premiums <i>and</i> \$10,000,000+ gross property and casualty premiums	
International Management Award First-line managers (head of firm or agency)	Diamond – Average life premium \$20,000+ <i>and</i> – Number of multiline units sold 300+ or percentage of renewals 90%+ Bronze – Average life premium \$8,000+ <i>and</i> – Number of multiline units sold 200+ or percentage of renewals 82%+	
Frontline Leader Award Frontline or second/middle-line managers (sales or unit manager)	10% increase in average commissions per agent <i>and</i> Diamond – Average life premium \$18,000+ <i>and</i> – Number of multiline units sold 275+ or percentage of renewals 90%+ Bronze – Average life premium \$6,000+ <i>and</i> – Number of multiline units sold 175+ or percentage of renewals 82%+	
Recruiting Specialist Award Firm or agency salaried recruiters	Diamond 30 new agents Gold 18 new agents Bronze 6 new agents Platinum 24 new agents Silver 12 new agents	

Application Deadlines:

- Feb. 4, 2010 – For recognition at LAMP '10
- April 15, 2010 – For recognition in the July/August issue of the *GAMA International Journal*

Award Qualifiers Receive the Following Recognition:

- GAMA International award certificate
- Press release template to publicize your accomplishment
- Listing in the *GAMA International Journal*
- MAA/MMA Breakfast (at LAMP for MAA/MMA recipients only)
- Special offers on prestigious frames and plaques
- Special recognition at LAMP '10
- Listing on GAMA's Web site

Questions?

More information is available at www.gamaweb.com/awardfaqs. Or contact GAMA at 1-888-275-0091 or at awards@gamaweb.com.



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