

Certification Form for Broker/Dealer and Property and Casualty Commissions

To Be Completed by the Applicant

This form must be used for certification of commission credits in tax shelters, mutual funds, any other securities and property and casualty insurance on which your agency/firm receives an override (not merely an expense allowance). Please note that these credits must be based solely on commissions the agents/representatives received as compensation. This form may be photocopied if more than one is needed.

APPLICANT'S NAME _____

COMPANY NAME _____

APPLICANT'S PHONE NUMBER _____

To Be Completed by the Broker/Dealer

The applicant named above is applying for a GAMA International award. Awards are based on commissions as shown below. This applicant intends to use commissions paid by you to qualify for the award. Please note that only commissions paid through the usual general agent/manager contract are eligible for GAMA International awards. Commissions in excess of 70 percent of premium are not allowed in fulfillment of the minimum commission requirement.

I certify that I, as a broker/dealer, have paid the amount indicated below as commissions during the 2007 calendar year to the agents or brokers of the agency/agency head named above, based on our management contract.

\$ _____ **2007 Equity Sales Commissions**

SIGNATURE _____ DATE _____

PRINTED NAME _____ TITLE _____

BROKER/DEALER NAME _____ PHONE _____

ADDRESS _____

CITY _____ STATE _____ ZIP/POSTAL CODE _____ COUNTRY _____

To Be Completed by the Property and Casualty Company

The applicant named above is applying for a GAMA International award. The applicant intends to use commissions paid by you in order to qualify for the award. Please note that only commissions paid through the usual general agent/manager contract are eligible for GAMA International awards.

As the property and casualty official, I certify that I have paid the amount indicated below as commissions during the 2007 calendar year to the agents/brokers of the agency/agency head named above, based on our management contract. In addition, I have calculated the commission using the GAMA International formula below.

_____ - _____ = _____ ÷ 2 = _____
2007 Gross P&C Commissions 2006 Gross P&C Commissions Growth

CERTIFIER'S SIGNATURE _____ DATE _____

CERTIFIER'S PRINTED NAME _____ TITLE _____

P & C COMPANY NAME _____ PHONE _____

ADDRESS _____

CITY _____ STATE _____ ZIP/POSTAL CODE _____ COUNTRY _____

Submit completed form(s) with GAMA International awards application(s).